

# NEWS RELEASE



*From Corporate Communications*

## **Charlie Battiato takes new position as Hawaii Sales Manager in Honolulu**

***Hawaiian Ocean Transport will benefit from Battiato's years of management experience.***

HONOLULU, HAWAII, Dec. 28, 2011 -- Hawaiian Ocean Transport is pleased to announce the addition of Charlie Battiato as Hawaii Sales Manager to the company's sales team based in Honolulu.

Charlie comes to HOT from Horizon Lines, where he spent the past 11 years working out of the Honolulu and then Oakland offices as a Strategic Account Director/Neighbor Island Sales Manager and a Regional Sales Manager. Prior to his time at Horizon, Charlie worked for American President Lines in Oakland and Seattle. He has worked nearly 30 years in the transportation industry.

"We are fortunate with the experience and opportunity that Charlie brings to the company," said Vice President, Sales Craig Forbes. "He has an outstanding record of management accomplishments, making him a great fit for this role."

Charlie plans to build on the successes that the Hawaii sales team has already achieved, especially in the area of customer service, as well as developing valuable working relationships with customers and other employees.

"I have found the associates in this company to be hard-working, focused, and dedicated to its success," Charlie said. "I strongly believe it is a result of being part of a well-managed and employee-owned company. I'm proud to be a member of such an organization."

